Exhibit A

April 11, 2014

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UNITED STATES DISTRICT COURT FOR

THE DISTRICT OF MARYLAND

FELIX NIETO, :

Plaintiff, : Case No. 1:13-cv-03495-CCB

v.

ALLIED INTERSTATE, INC., :

Defendants.

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Deposition of FELIX NIETO, II, a witness herein, at the law offices of Reed, Smith, LLP, 1301 13th Street, N.W., 11th Floor, Washington, D.C., commencing at 9:40 a.m. on Friday, April 11, 2014, and the proceedings being taken down by stenotype and transcribed by Catherine B. Crump, a Notary Public in and for the District of Columbia.

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202-220-4158

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- complaint starting on June 26th. So there are four
- ² anonymous calls coming into my mobile device starting
- in June, June 22nd, on the particular documentation
- that was provided to you, but the ones that were
- identified by Caller ID that identifies your client
- as originator started on June 26th.
- ⁷ Q. The four calls you mentioned that you
- identified as from an anonymous caller --
- ⁹ A. Yes.
- Q. Is that correct?
- 11 A. I'm looking at them.
- Q. You have no way of knowing who initiated
- those phone calls, do you?
- A. That's correct.
- Q. And you don't contend that it was the
- defendant in this case, do you?
- A. I have no way of knowing.
- Q. With respect to the calls that do have
- an incoming telephone number, those are the ones that
- you contend are the subject of this complaint?
- A. That's correct.
- Q. If I understand your testimony

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- correctly, you indicated that those calls began on
- June 26, 2013; is that correct?
- 3 A. Those are the calls that were made to
- 4 that mobile device.
- ⁵ Q. Do you contend that there were other
- 6 calls that are subject to this lawsuit?
- A. They were not subject to -- they were
- 8 not included. These are the ones that were included.
- ⁹ The lawsuit specifically referenced the calls off
- this call log.
- Q. And to clarify, you testified that
- according to your call log, the calls began on June
- ¹³ 26, 2013?
- A. Correct.
- Q. And your complaint had indicated a date
- of November 19, 2013. Are all the calls on your call
- log that you're looking at now contained within that
- window between June 26th and November 19, 2013?
- A. All of the calls referencing your client
- ²⁰ are contained within that timeframe. There are four
- anonymous calls that start back at June 26, but for
- your client's purposes, that was June 26th.

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- Q. Your complaint alleges that there were
- 2 30 calls during that time period from June-July 2013
- through November 2013; is that correct?
- Sir, I'm just asking. You don't need to count
- 5 them. Your complaint alleges 30 calls; is that
- 6 correct?
- A. Right. There are actually 32.
- 8 Q. Your complaint alleges 30 calls; is that
- 9 correct?
- A. There are 32 on the call logs.
- Q. Your complaint alleges 30 calls; is that
- 12 correct?
- A. Yes. I think at that point, more came
- in. So there's actually, technically, 32, but yes.
- 15 I believe that's correct, that 30 was in there or it
- could have been a typo. I don't remember.
- Q. You have not amended your complaint
- since its initial filing; is that correct?
- A. That's correct. Consider that a freebie
- ²⁰ for your client.
- Q. You've been looking at information on
- your computer screen to answer the last couple of

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- initial complaint. So you're asking me to produce
- something that you already have. That seems to be an
- extra burden on me to produce something that you
- ⁴ already have in your possession. This is not new
- ⁵ information.
- ⁶ Q. What was your basis in your discovery
- responses for not producing those documents?
- 8 A. That you already have the documents.
- 9 Why should I reproduce or produce again something
- that you should already have? That's extra work on
- my behalf for something that doesn't need to happen.
- To me, that's common sense, but maybe because I'm not
- a lawyer, I don't understand those things.
- Q. With respect to the calls that we've
- been discussing that are listed in Exhibit A to the
- 16 complaint --
- 17 A. Okay.
- Q. -- those are the only calls that are the
- subject of this lawsuit; is that correct?
- A. Correct.
- Q. What telephone number do you contend
- those calls were made to?

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- Q. So to understand your testimony, all of
- the calls that are at issue in this complaint and in
- this action, you contend were made to the number
- -2049; is that correct?
- 6 A. Correct.
- ⁷ Q. What is that -- if I refer to that as
- 8 the 2049 number, will you understand what I'm talking
- 9 about for shorthand so I don't have to read through
- ten digits?
- A. Sure. Yes.
- Q. With respect to the 2049 number, is that
- associated with a land line, a cell phone, or some
- other kind of service?
- A. It is comparable to a cellular or mobile
- radio device. That basis comes from my experience as
- a subject matter expert in telecommunications,
- digital voice communication systems, and a variety of
- 19 other areas.
- Q. Sir, could you please explain what you
- mean by comparable?
- A. So the TCPA lists four or five different

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- radio-type of devices, radio frequency-type of
- devices, that are illegal to make a communication
- with. They mentioned different technology bases.
- So this device falls within those technology
- ⁵ bases. It's comparable to what people, lay people,
- ⁶ understand as cellular devices, mobile radio, mobile
- paging systems, those kind of things.
- 8 Q. Sir, as a subject matter expert, do you
- 9 contend that the device that 2049 is associated with
- is a cellular device?
- A. So if you -- as a subject matter expert,
- and I'll give you my background so that we can
- establish why I can make these particular -- okay. I
- have 30 years in telecommunications.
- Q. Sir, I'll have questions that will deal
- with your background. I want to ask you and clarify,
- the number 2049 that we've been discussing here
- today, you contend that that is not associated with a
- 19 cellular device; is that correct?
- A. It is comparable in technical design to
- what you consider cellular devices.
- Q. What is it?

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It's a mobile radio device comparable to Α. cellular, which means it's wireless. It's has the 3 ability to move. It has the ability to lock into different signals, different locations, and it has 5 the ability to process digital voice information by 6 cellular. It has the ability to process, actually, 7 data streams just like cellular systems, the same 8 way. It follows a protocol called Voiceover IP, 10 which is a digital format which transmits a data 11 package that's been digitally converted from an 12 analog capability to a digital. All the technical 13 systems practically in the market today employ the 14 same technology. 15 The issue of what different people define as 16 cellular or non-cellular is typically words that they 17 understand from what they've heard without being a 18 technology or a technical expert; but in terms of the 19 underlying technical premise of which the data 20 package, the voice package, the digital package 21 transfer, they work in the same way. So your testimony here today is that the

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Q.

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- cell phone number -2049 was not associated
- with a cellular device; is that correct?
- 3 A. Say that again.
- Q. I'm asking you to please confirm that
- the number 2049 is not associated with a
- 6 cellular device; is that correct?
- A. I do not know your source of data, but
- it is comparable to a cellular device.
- 9 Q. Sir, based on -- you've drawn a
- distinction here between what you understand to be a
- cellular device and what you understand to be
- Voiceover IP; is that correct?
- A. That's not correct. What I'm
- distinguishing is between a land line and a mobile
- device. Cellular, mobile, they all follow the same
- premise. Voiceover IP is just a protocol format that
- cellular phones use to transmit data.
- So Voiceover IP stands for Voiceover Protocol.
- 19 Its digital package can be converted from analog to
- digital and then used in some kind of media to
- transfer the data. That media in which the data is
- transferred can be cellular or it doesn't matter.

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- In the case of this particular device, it was
- transmitted through a cellular system also that you
- would classify both as an internet medium or in terms
- ⁴ of a radio device.
- ⁵ Q. Sir, is your testimony here that the
- number (240) 512-2049 is associated with a cellular
- ⁷ device?
- A. Let me explain. It is not a land line.
- ⁹ Q. Sir, that's not question. My question
- whether it is a cellular device.
- A. It can be associated like a cellular
- device, that's correct.
- Q. If understand your testimony, sir, you
- are testifying that the number 2049 is not
- associated with a cellular device; is that correct?
- A. Okay. Let me repeat.
- Q. It's a yes or no question, sir.
- A. Because the question is not a clear
- 19 question. Okay. So if you ask a question that's not
- a clear question, then the response is skewed towards
- ²¹ a wrong answer that is not the correct answer. If
- you want the truth, if you want the actual

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- correlation between what you are deeming to be a
- cellular device or a radio frequency device or
- cellular whatever compared to a land line, which is
- where you started this questioning, there is a
- 5 distinction between a land line and a non-land line
- 6 device.
- Q. Sir, so you understand that there is a
- 8 distinction between a land line and a non-land line
- 9 device; that's correct? You understand there is a
- distinction; is that correct?
- 11 A. There is a distinction, correct.
- Q. And you've also drawn a distinction here
- today between a cellular device and other radio
- devices; is that correct?
- A. I didn't draw a distinction. I said
- they were comparable or similar to.
- Q. Comparable or similar to does not mean
- the same thing as same; is that correct?
- A. Well, from the technology point of view,
- it can mean the same.
- Q. Sir, I'm asking you with respect to the
- 22 number 2049, the number we're talking about today, is

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- through these three or four carriers, basically, and
- so other companies contract out. They contract a
- billion minutes worth of air time on their system and
- ⁴ re-brand it and call it their own. Virgin Mobile is
- 5 an example of one, Boost, those. They do not have
- ⁶ their own digital infrastructure.
- ⁷ Q. So if I understand your testimony, ACN
- 8 contracts with Sprint to use Sprint's network.
- ⁹ A. Correct.
- Q. And who is your contract with?
- A. For which device? The 2049 device?
- ¹² Q. The 2049 device.
- 13 A. ACN.
- 0. What is that contract for?
- A. Digital phone service.
- Q. I'm sorry?
- A. Digital phone service. I mean, I don't
- know. It's the same kind of thing that Sprint is for
- my phone here, for digital phone service.
- Q. With respect to the 2049 number, did you
- have that number prior to getting the device we've
- been talking about? Did that 2049 number exist on a

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- telephone dialing system.
- So that piece there is just in response to --
- that's the law, period. So I wrote notes just to
- remind me to make sure that those issues were brought
- ⁵ up when they come up, just like now. You brought
- 6 them up first.
- Q. Sir, is it your allegation that the
- 8 defendant in this case used an automatic telephone
- ⁹ dialing system to dial your number?
- ¹⁰ A. Yes.
- 11 Q. Your complaint also made reference to
- artificial or prerecorded voice. Is it your
- contention today that the defendant called you using
- an artificial or prerecorded voice?
- A. Yes.
- Q. What is the basis for that belief?
- A. So what isn't shown here was they called
- my other -- this mobile device and started with this,
- 19 you know, delayed system that kind of signifies an
- automatic dialer that came with a recorded voice -- a
- voice recorded mode. Then someone answered when they
- realized -- when they call, they call. They go

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- through this delay. Then the voice system kicks in.
- If you say nothing, then it says you're acknowledging
- that you are in receipt of this thing and you accept
- that you are so and so. Then someone kicks in on the
- 5 line afterward.
- That whole process happened on the 0799, and
- then immediately, within a day or so, they flipped to
- 8 this number.
- 9 Q. Sir, if I understand correctly, when you
- were answering that last question, you picked up and
- held up the device you have here with you today.
- A. Correct.
- Q. That is not the 2049 number. Correct?
- A. Correct.
- Q. So the device you held up today is not
- the device that's at issue in the litigation; is that
- 17 correct?
- A. But you brought it up in a previous
- question, 0799, this number.
- Q. Sir, I'm asking with respect to the 2049
- number.
- ²² A. Okay.

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- O. And the calls on the 2049 number that
- you contend are the subject of this litigation.
- A. Okay.
- Q. I asked you for the basis for your
- belief and your allegation that there was an
- 6 artificial or prerecorded voice used on those
- ⁷ telephone calls. What is the basis for your belief
- 8 that on the 2049 number, somebody called you using --
- A. On the premise that that is how
- automatic dialing systems work.
- Q. What is the basis for your belief?
- A. Experience in technology and hearing
- these systems in the past.
- Q. With respect to -- strike that.
- A. Can I ask a question that's not on the
- 16 record? Or I can ask it on the record.
- Q. Please go ahead and ask it on the
- 18 record.
- A. Okay. So if I have questions that I
- want to ask during the next round, I can write them
- here, but you're going to get them anyway. So you're
- going to know the question I'm going to ask, and

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- Q. Sir, in response to Question No. 3,
- please read your response or the notes that you have
- next to No. 3.
- A. Communicator is just the call log
- ⁵ communication. Is that it?
- Q. Is that what it says next to No. 3?
- A. Yeah. Communication is just a call log.
- Q. What do you mean by that?
- A. That the only communication that I have
- 10 had with Interstate has been this. So I did not -- I
- still don't even know what their basis of their call
- was to do this other than finding out that they were
- a collection agency.
- So they called me. They haven't defined what
- they were calling for, what it's in regards to,
- didn't even say the nature of the business other than
- they were calling me and making all these calls to my
- ¹⁸ number.
- Q. What did they say?
- A. Pardon me?
- Q. What did they say when you were on the
- phone with them?

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- A. The conversation was they represent
- Interstate so and so, and the first thing I told them
- was I do not want you to call me anymore. That was
- in the initial number to this particular device, not
- in the suit, but it happened on this device. Then
- after I told them not to call and talk to me anymore,
- they started calling my other device.
- 8 Q. So the record is clear, sir, you've been
- 9 holding up the cellular device you have with you
- today, which is the 0799 number; is that correct?
- 11 A. I'm holding the mobile device with 0799.
- 12 That's correct.
- Q. And we clarified previously that that
- 0799 is different than the cellular device -- not the
- cellular device, the device that you contend has a
- 2049 number; is that correct?
- A. Correct. They are different physical
- devices.
- 19 Q. So the call you say that you had with
- ²⁰ Allied Interstate where you told them not to call you
- 21 anymore, your testimony here is that occurred on the
- ²² 0799 number?

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- A. Correct.
- Q. And that did not occur on the 2049
- 3 number?
- ⁴ A. Correct.
- ⁵ Q. When did that conversation occur on the
- 6 0799 number?
- A. Off my memory, without looking at all
- 8 the documentation, it was, I believe, in June of last
- 9 year, but that's as close as I can get without going
- through and pulling out some fact.
- So you have to remember that when you go on
- memory, it's a little hard to get the exact stuff
- that you write down on some previous thing. So I'm
- just going by an proximate time.
- Q. Well, putting aside your memory, where
- would you go to look up that information if you were
- to look it up?
- A. Well, it is possible I could go to the
- cell phone company and have them pull a detailed log
- of all the calls that came into the device. That
- would probably be my guess as to where you'd get it,
- because these phones don't hold that kind of data on

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- log, which means after it gets to a certain part, it
- just overwrites. So now it has a bigger memory card,
- but I don't think that's in there and it represents
- 4 too much of an effort to go in and try to find if
- 5 that number is in there because it's not simple to
- find. I don't know what kind of phone you have, but
- ⁷ this is kind of an older phone now.
- ⁸ Q. Is it your testimony that it would be
- ⁹ difficult to find that information in your phone or
- that information does not exist in the phone?
- A. To the best of my knowledge, I believe
- it does not exist on the phone.
- Q. And you've checked?
- A. I have checked, but I haven't done what
- we call forensic exhaustive tests.
- Q. With respect to the call from Allied
- 17 Interstate to the 0799 number, that's the only time
- that you asked Allied Interstate to stop calling you;
- is that correct?
- A. That's correct.
- Q. If you could turn back to page 4 of
- Exhibit No. 2.

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- where I did not disclose to them that I was involved
- in a lawsuit and then, of course, then they were,
- Well, why are you doing that? But it was sporadic
- ⁴ and I said nothing.
- ⁵ Q. I'm sorry. I don't think I understood
- ⁶ your response.
- A. They opened my mail.
- Q. Who is they?
- A. I want to believe it was my ex -- well,
- my still current wife.
- Q. Someone with access to the mailbox?
- A. Correct.
- Q. Opened your mail before you got it?
- A. Correct.
- Q. And what happened as a result?
- A. Well, she just wrote on there, Oh, I
- thought this was Felix No. 3, sorry about that, and
- then she asked me about -- she just said, What is
- 19 this? I said nothing. That was it.
- Q. Is Felix No. 3 your son?
- A. Yes.
- Q. Felix No. 1 would be your father?

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- A. That's correct, but I did not have
- discussions with them in any capacity to a technical
- 3 content. It was just they, obviously, read the
- 4 correspondence and they said what's this and I said
- ⁵ it's nothing.
- 6 Q. Did you have a problem with bills not
- ⁷ arriving that you expected to arrive?
- 8 A. I don't know because it was hard to
- 9 tell. In other words, a lot of times, I will get
- multiple bills from the same -- you know, sometimes
- you get bills repeated, and in the official phases
- when was in the transition, sometimes I was late
- because I didn't get a bill. I couldn't tell if they
- delayed it and didn't give me the first one. It was
- 15 hard to tell.
- So the initial moving into 7619 was to kind of
- establish a differential in between my son with the
- same as myself. Sometimes the bills were to just
- 19 Felix Nieto and not the second, third, whatever.
- Q. Sir, what bills were at issue that you
- were receiving at this point in time? You indicated
- you were having trouble receiving bills in the mail.

- What bills would you have been receiving at that
- point in time? Would there have been utility bills?
- A. No. Just credit card bills, whatever.
- O. Credit card bills and what else?
- A. Mortgage payments for some of my
- ⁶ property or whatever.
- 7 Q. You say mortgage payments for some of
- 8 your properties?
- A. Correct. I object to getting personal
- about something that has nothing to do with this
- case, just for the record.
- Q. Sir, with respect to the mortgage
- payments for some of your properties, what properties
- ¹⁴ are you talking about?
- A. I object on the ground that it has
- nothing to do with the TCPA lawsuit, nothing
- whatsoever.
- Q. Your objection is noted. Sir, may I ask
- ¹⁹ you --
- A. I have houses in Florida.
- Q. How many houses do you have in Florida?
- 22 A. Three.